

## **Dan Diaz | Sales Account Manager**

Dan's career spans 27 years in histology and medical sales which includes escalating positions from sales rep to sales manager to sales director. His business ethics and passion for histology have helped him to effectively negotiate contracts for GPO, GSA, DAPA, DLA and HRSA, develop sales promotions, develop and implement sales training procedures, maintain, monitor and automate sales databases, form strategic partnerships, and report KPI and sales pipelines. His athletic and US Army background have undoubtedly influenced his motivation to make an impact on people in the histology field and support and serve the Histology Community with honor and professionalism.